

NICOLAS AJZENMAN

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Current and Past Appointments

2022 - McGill University (Canada), Department of Economics - Assistant Professor
2022 - J-PAL (Abdul Latif Jameel Poverty Action Lab) - Research Affiliate
2019- São Paulo School of Economics-FGV (Brazil)
Assistant Professor (2019-2022), Research Affiliate (2022-)
2020- IZA - Institute of Labor Economics - Research Affiliate
2018-2019 Inter-American Development Bank - Visiting Scholar in Behavioral Economics

Education

Sciences Po, Ph.D.in Economics

Graduated in 2018. Committee: Sergei Guriev, Filipe Campante, Roberto Galbiati and Claudia Senik

Harvard University, Master in Public Administration in International Development

Universidad de San Andrés, Master in Economics

Universidad de Buenos Aires, Licentiate in Economics

Publications

More Than Words: Leaders' Speech and Risky Behavior during a Pandemic (w/ T. Cavalcanti and D. Da Mata) - American Economic Journal: Economic Policy (conditionally accepted, 2022)

Immigration and Labor Market (Mis)Perceptions - American Economic Association: P&P (2022)

Saliency and Accountability: School Infrastructure and Last-Minute Electoral Punishment (w/ Ruben Durante) - Economic Journal (forthcoming, 2022)

Exposure to Transit Migration, Public Attitudes and Entrepreneurship (w/ S. Guriev and C. Giray Aksoy) - Journal of Development Economics (2022)

The Power of Example: Corruption Spurs Corruption - American Economic Journal: Applied Economics (2021)

Do you want to become a teacher? Career choice motivation using behavioral strategies (w/ G. Elacqua, D. Hincapie, A. Jaimovich, F. Lopez, D. Paredes, A. Roman) - Economics of Education Review(2021)

On the distributive costs of drug-related homicides (w/ S. Galiani and E. Seira) - The Journal of Law and Economics (2015)

Working Papers

Conference and Seminar Organization

King's College London and EBRD Workshop on the Economics and Politics of Migration (Scientific Committee, 2022), Applied Micro and Econometrics Seminar - São Paulo School of Economics (organizer, Fall 2020, Fall and Spring 2021), Behavioral Science Lab Seminars (Reviewer, 2021), LACEA Brain Meeting (Scientific Committee, 2019)

Service and Outreach

Editor *Foco Economico (Latin American Academic Economics Blog)* (2021), Advisor to the **Argentina's Behavioral Insights Unit** (2021), Advisor on behavioral interventions during COVID-19 (Inter-American Development Bank -The Gov Lab, 2020), Advisor to the **Inter-American Development Bank Behavioral Group (2019-Present)**, taught several **Workshops on Behavioral Economics** to Government Officials in Uruguay, Dominican Republic, Venezuela, Trinidad and Tobago, Ecuador, Peru and Colombia

Student Advising or External Jury

Carolina Zweig, Pedro Sant'Anna, Filipe Cavalcanti, Bruno de Assis Vicente (São Paulo School of Economics-FGV) [Advisor], Luiz Felipe Fontes (Ph.D. in Economics, São Paulo School of Economics-FGV), Joao Pugliese (Master in Economics, São Paulo School of Economics-FGV), Nicolas Guida-Johnson (Master in Economics, Universidad de San Andrés) [Committee]

Teaching Experience

2020-23	Behavioral Economics (Masters/Ph.D), São Paulo School of Economics-FGV
2021-22	Applied Econometrics (U), São Paulo School of Economics-FGV
2021-22	Political Economy (U), São Paulo School of Economics-FGV
2020	Economics of Crime (Masters/Ph.D), São Paulo School of Economics-FGV
2019-20	Behavioral Economics (U), São Paulo School of Economics-FGV
2015-16	Public Economics (U), Political Economy (U) Sciences Po, TA for Prof. Ruben Durante
2014	Advanced Macroeconomics for the Open Economy II (Masters), Harvard Kennedy School of Government, Teaching Fellow for Prof. Filipe Campante
2014-15	Development Policy Strategy (Masters), Harvard Kennedy School of Government, Teaching Fellow for Prof. Ricardo Hausmann

Honors, Scholarships and Fellowships

IADB Migration Initiative Grant for the project "Immigration and Crime" (2019), Alliance Mobility Grant (Columbia University - Sciences Po, 2017), Full PhD Scholarship (Sciences Po, 2015), Research Fellowship (David Rockefeller Center for Latin American Studies, Harvard University, 2014), Fulbright Masters Scholarship, Monica Archibald Fund Masters Scholarship, De Fortabat Fellowship (Harvard University, 2013), Merit Scholarship for Graduate Studies (Universidad de San Andres, 2010), *Magna Cum Laude* Award (Universidad de Buenos Aires, 2010)

Research Consultancy

Behavioral Economics Group (Inter-American Development Bank, 2019-present), Office of the Chief Economist (European Bank for Reconstruction and Development, 2017), Citizen Security and Justice Department (Inter-American Development Bank, 2015), Center for International Development (Harvard University, 2014), Water and Sanitation Program (The World Bank, 2012-13)

Skills

Computer: Stata, R, ArcGis, LaTeX, Python, SQL

Languages: Spanish (native), English (fluent), Portuguese (fluent), French (basic)

References

Ruben Durante – Professor, Universitat Pompeu Fabra (ruben.durante@upf.edu)

Sebastian Galiani – Professor, University of Maryland (galiani@econ.umd.edu)

Martin Fiszbein – Assistant Professor, Boston University (fiszbein@bu.edu)

Sergei Guriev – Professor, Sciences Po (sergei.guriev@sciencespo.fr)

Roberto Galbiati – Professor, Sciences Po (roberto.galbiati@sciencespo.fr)